



STATE OF WASHINGTON
DEPARTMENT OF COMMERCE

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June 30, 2021

From: Ashly McBunch, Assistant Contracts Administrator

Subject: Sole Source Announcement

The Department of Commerce (Commerce) intends to award a sole source contract to Breaking Point Solutions, LLC. The contract will be awarded on or about July 23, 2021, and will expire on June 30, 2023. The contract is \$126,000.00 per contract term. Commerce reserves the right to extend the contract for one (1) contract term of up to two (2) additional years.

This is a contract for the period of 1 year, 11 months and 8 days for GEO software license providing crowd-sourced speed test mapping and grant evaluation tool software license for two-year license and crowd sourced speed testing.

A sole source contract is appropriate and necessary in this circumstance to continue uninterrupted use of a unique software tool that has been modified over the past year to directly address Washington State Broadband Office (WSBO) data needs and deliver statewide broadband infrastructure project support and funding.

Failure to acquire these broadband mapping and gap analysis services will render WSBO unable to identify, document, advise, and fund broadband infrastructure projects in our state's unserved and underserved communities as required by the state legislature.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within five (5) business days of this announcement. The following information should be included in the capability statements: ability to provide the above deliverables, experience delivering services to similar entities, location within Washington, and administrative and operational support capacity. In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract. Capability statements or questions must be sent to ashly.mcbunch@commerce.wa.gov.