



Department of Commerce

Innovation is in our nature.

2015 All-Foreclosure Mediator Event

Instructions for HAMP, NPV, and CFPB Activities

- Federal Regulatory Guidelines (HAMP, CFPB) [#2 Ranked Event Topics Survey]
- NPV Inputs/Test [#4 Ranked Event Topics Survey]

*The following materials and exercises were created by [Northwest Consumer Law Center](#) (NWCLC) and [Northwest Justice Project](#) (NJP) to help you prepare for conversations and activities during the November 2 All-Foreclosure Mediator Event. NWCLC and NJP are borrower advocate organizations in Washington. Please contact NWCLC if you have questions about the HAMP presentation or Meredith Bruch at NJP if you have questions about the NPV and CFPB materials (meredithb@nwjustice.org). **Please read the instructions document first in order to receive the most benefit from the materials and exercises.** A hearty “Thank You!” to the dedicated staff at NJP and NWCLC for their time and commitment in completing these educational materials!*

List of Acronyms

- HAMP: Home Affordable Modification Program
- NPV: Net Present Value
- CFPB: Consumer Federal Protection Bureau

List of Materials and Exercises

Instructions - Please read this document **first**. It provides completion instructions for the presentations, readings, and exercises, including a short quiz on NVP and CFPB.

Required Material for Review by November 2, 2015 - These materials will help you understand HAMP, NPV, and CFPB and prepare you for the quiz.

1. HAMP Servicing Guidelines Presentation (audio PowerPoint)
2. NPV Presentation (audio PowerPoint)
3. CFPB Presentation (audio PowerPoint)
4. The Net Present Value Test in FFA Mediation Audio Script (visual companion to NPV Presentation)
5. FDIC Mod in a Box Calculator
6. Other Presentations as Provided (Beneficiary Perspective) (Commerce will send email notification if we receive a presentation).

Tools/Resources – Use these materials if you need additional information to complete the quiz.

7. NPV Scenario for FFA Training (Read this if you need to know how to run an NPV.)
8. CFPB and FFA Timeline

Required NPV and CFPB Quiz for Completion by November 2, 2015

9. NPV and CFPB Scenarios and Quiz

10. NPV and CFPB Quiz Answers

Step 1

Please watch the “HAMP Servicing Guidelines Presentation” from NWCLC; slides 9 through 13 contain a HAMP Tier I waterfall scenario and slides 14 through 18 contain a HAMP Tier II waterfall scenario.

Step 2

Please watch the “NPV Presentation” from NJP on the Net Present Value Test and Foreclosure Fairness Act Mediation.

Step 3

Please watch the “CFPB Presentation” from NJP on CFPB Rules as Applied to Washington State Foreclosure Law.

Step 4

Please read the entire script of the scenario provided in the NPV presentation. The script is found in the document titled “The Net Present Value Test in FFA Mediation Audio Script”.

Step 5

Complete the NPV and CFPB Scenarios and Quiz.

To answer the NPV questions (NPV scenarios 1 & 2), open the “FDIC Mod in a Box NPV Calculator” spreadsheet. You will use this spreadsheet to answer a series of questions. The questions involve making changes to the inputs in the spreadsheet and noting what happens to the result. You should be able to answer the questions accurately after entering the NPV inputs provided in each scenario. Each alteration to an input will generate some sort of change in the resulting pass or fail (cell E30) and/or the benefit from modification box (cell E29) on the spreadsheet. If needed, you may refer to the resource document titled “NPV Scenario for FFA Training”.

You should be able to answer the CFPB questions (CFPB Scenarios 1-3) after completing the presentation materials in Steps 1, 3, and 4 above.

Answers to all NPV and CFPB scenario questions are located in the “NPV and CFPB Quiz Answers” document.