



2014

# Community Economic Revitalization Board

Biennial Legislative Report (RCW 43.160)

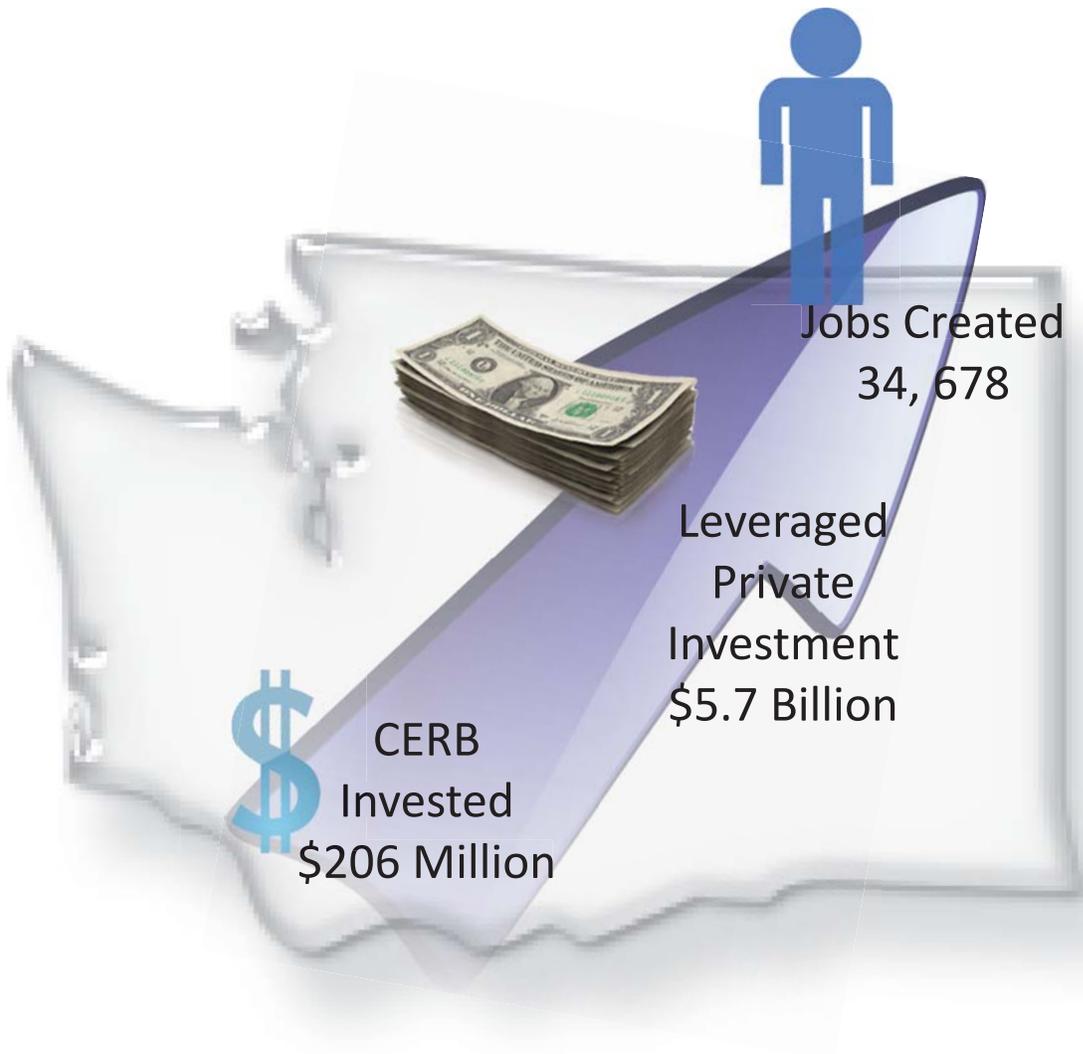


Steve Anderson, Chair  
Brian Bonlender, Department of Commerce  
Report to Legislature December 31, 2014



**Department of Commerce**  
Innovation is in our nature.

# Historical CERB Investments 1982-2014



## Since 1982 CERB has:

- Committed more than \$206 million in funding to communities across the state
- Created and retained more than 34,000 jobs
- Leveraged more than \$5.7 billion in private investment

In addition to quarterly project updates throughout the construction of a CERB-funded project, the Board continues to collect project outcomes for five years after the public project is complete. The reporting dates for the 2014 Legislative Report are for the projects completed between July 2009 and December 2013.

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## CERB's Mission

The Community Economic Revitalization Board (CERB) was legislatively created in 1982 with the mandate to provide low-cost financing for local public facilities designed to recruit, retain, and expand primarily industrial businesses in Washington State. To accomplish this, CERB has developed strategies to prioritize funding awards, which are well-regarded by stakeholders across Washington. By rapidly responding to immediate business siting and expansion needs, CERB invests strategically through:

- Financing industrial development sites where there is an expectation of future development activity.
- Ensuring outcomes of either significant job creation or significant private investment as a result of the public investment.

## Investing in Communities

Between July 2009 and December 2013, CERB approved 36 projects, investing more than \$21.4 million in 29 communities across Washington State. Funds were awarded among a wide spectrum of projects, ranging from helping rural communities define and utilize their strongest assets for economic development to retaining and attracting innovative aerospace companies.

These investments are made with an expectation that the job creation estimates provided as part the application will be met within five years of the public project's completion. Given this rigorous standard and these challenging economic times, the success of 36 projects completed over the last four years speaks volumes to CERB's accomplishments.

Not only does CERB select strong projects that provide results for the state and local communities, but CERB also rewards projects that are fiscally sound. To date, there have been no delinquencies and only two restructures of CERB loans; CERB has never terminated a project.



*Allen Brecke, Former CERB Chair,  
Port of Clarkston Ribbon Cutting Ceremony Summer 2014*



**Agency Appointed**

Steve Anderson, Chair  
 Kennewick  
 Small Business

Richard Bogert  
 Pasco  
 Small Business

Randy Asplund  
 Wenatchee  
 Large Business

Ken Casavant  
 Pullman  
 Economist

Michael Echanove  
 Palouse  
 City Official

Ollie Garrett  
 Bellevue  
 Small Business

Randy Hayden  
 Pasco  
 Port Official

James Jaime  
 Forks  
 Tribal Representative

Michael Karnofski  
 Kelso  
 County Official

David Rhoden, Vice Chair  
 Everett  
 Large Business

Daniel J. Seydel  
 Shelton  
 Small Business

Nicole Grant  
 Seattle  
 Public Representative

**Legislative Appointments**

Senator Brian Hatfield  
 Senate Democratic Caucus

Senator Mike Hewitt  
 Senate Republican Caucus

Representative Marcus Riccelli  
 House Democratic Caucus

Representative Dave Hayes  
 House Republican Caucus

**Agency Representatives**

Elizabeth Robbins  
 Transportation Planning  
 Manager  
 Department of Transportation

Chris Thomas  
 Budget, Policy, Research and  
 Forecasting Unit  
 Employment Security Dept.

Mary Trimarco  
 Assistant Director,  
 Business Services Division  
 Department of Commerce

Patti Wilson  
 Local Government Liaison  
 Department of Revenue

**Acknowledgements**

Brian Bonlender, Director  
 Washington State  
 Department of Commerce

Kendee Yamaguchi, Assistant  
 Director, Local Government  
 & Infrastructure Division,  
 Department of Commerce

Cecilia Gardener, Managing  
 Director, Program & Policy  
 Development Unit,  
 Department of Commerce

Brian Lock,  
 CERB Program Manager

Janea Eddy,  
 CERB Program Coordinator

*Special thanks to the businesses,  
 local governments, and port  
 officials who provided project  
 updates for this report.*



Steve Anderson, Chair  
Community Economic Revitalization Board

It is my pleasure to introduce the 2014 biennial evaluation of the Community Economic Revitalization Board (CERB). The Board has had a very busy two years responding to changes, challenges, and new opportunities. This report spotlights CERB projects that best represent the mission and vision of CERB. I am sure you will enjoy learning about successful CERB projects – projects that help communities all across our state reach their economic development goals.

In the last year, the Board listened to clients regarding the need to make CERB funds more accessible. CERB streamlined the application process by developing an online application portal. CERB clients can now apply for all three programs online and know within a few business days if their project meets the minimum program requirements.

Projects Funded: July 2010-December 2013 (since the 2012 report)

Since July 2010, CERB has continued to contribute to growth in Washington’s economy despite the prolonged recession. In the past three and a half years, CERB awarded \$15.8 million for 25 projects in 23 communities across Washington State.

CERB expects the \$15.8 million in funding for traditional projects approved since 2010 to provide the following outcomes:

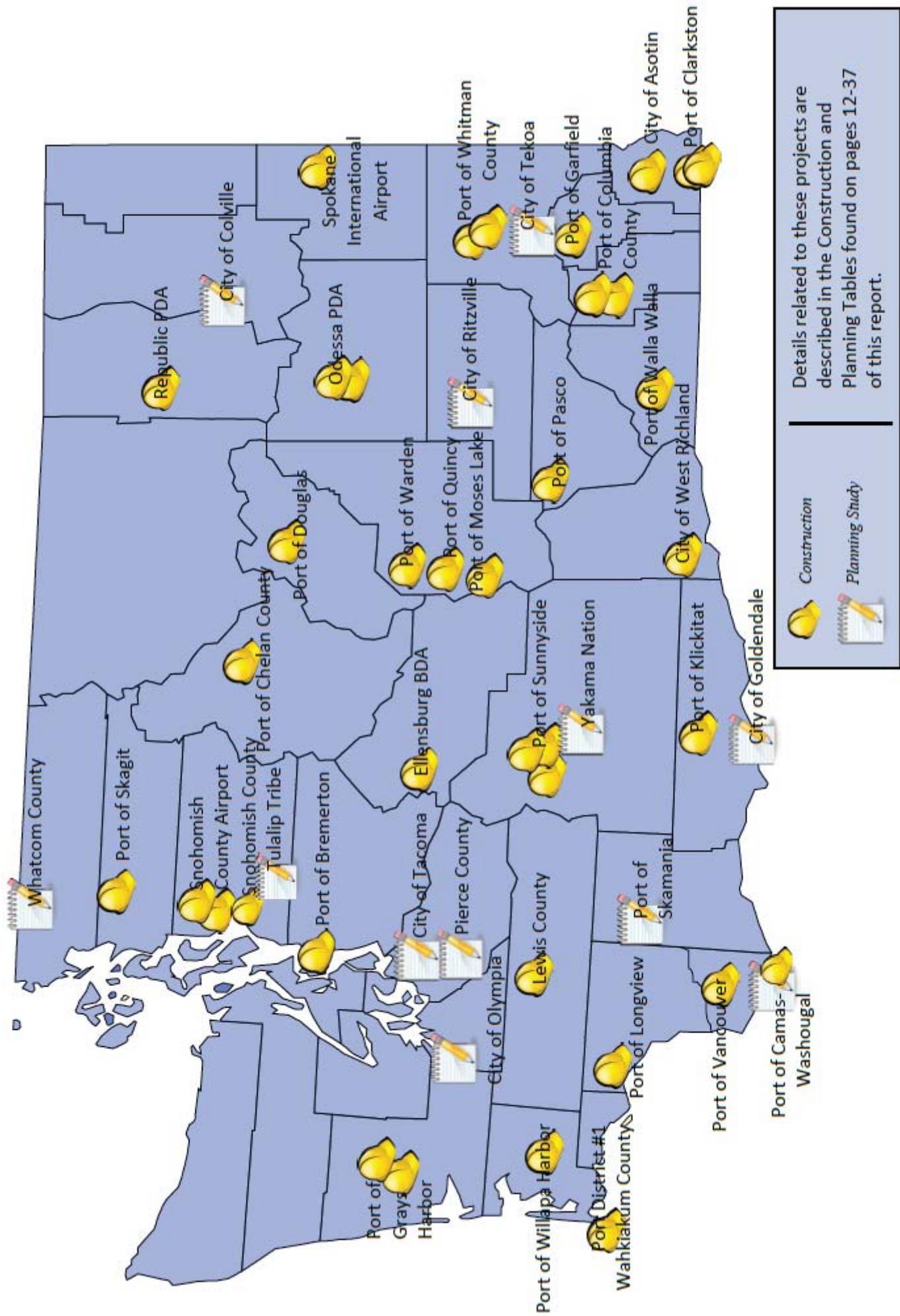
- 1,252 permanent, private-sector jobs created from public facilities construction.
- 3,592 construction jobs created from public and private facilities construction associated with the projects.
- \$347 million in private investment resulting from public facilities construction.

This combination of loans and grants has provided the gap financing necessary to initiate projects that will boost local economies across our state.

Projects include a sewer lift station at the Port of Columbia; construction of a 21,600 square-foot food processing and distribution facility at the Port of Camas-Washougal; construction of two new rail spur segments through the Port of Whitman, which also supports the ports of Wilma and Central Ferry. In addition to the construction loans, seven planning grants for feasibility studies that will determine the viability of proposed projects have been successfully completed.

This report presents CERB’S successful history enabling economic development through job growth in the Washington communities. Board members representing the private and public sectors from all corners of the state are committed citizens who volunteer their time and energy to build a stronger Washington economy. I believe CERB is a testimony to how local economic development partners can work with the state toward a common goal.

On behalf of CERB, I thank you for your continued support of the Community Economic Revitalization Board, its programs, and the communities we serve!



 Construction  
 Planning Study

Details related to these projects are described in the Construction and Planning Tables found on pages 12-37 of this report.

\*Projects were approved Between July 2009 – December 2013

## ELIGIBLE PROJECTS

CERB funds planning and construction projects clearly connected to positive economic development outcomes aligned with the state's strategic direction. In order to measure the strength of a project, CERB requires a cash match be provided; this demonstrates commitment from the applicant. In addition, to ensure local support for the project, the applicant must secure a letter of support from their Associate Development Organization.

## PLANNING PROJECTS

CERB funds may be used on a limited basis to provide grants for planning projects that lead to economic development. Such activities may be feasibility studies, environmental planning work, and pre-construction engineering. The planning study must include a wide array of required data ensuring that when any resulting construction proposal is brought to CERB, the information needed for the CERB construction application has already been researched and documented.

## CONSTRUCTION PROJECTS

CERB's statewide mission is to foster economic development by providing loans to local governments recruiting or retaining businesses for the state. This mission is achieved by lending state funds for public improvements to a local government that has made an agreement with a business wishing to start, expand, or maintain its operations in Washington. This agreement is considered a good faith effort by both parties to expand the state and local economies. CERB funds may be used to construct a wide range of public facilities that will then be directly utilized by the business. As part of the CERB pre-conditions to the award, the business must demonstrate that it has secured sufficient private capital to implement the private portion of the project.

CERB's secondary goal is to provide additional opportunities for job creation within rural counties and rural communities by awarding funds for prospective development. In these cases, no

specific business is being recruited, but the local government has demonstrated through a sound feasibility study that there is reasonable expectation that businesses will locate to the site receiving the public improvements.

## APPLICANTS

Washington counties, cities, towns, port districts, special purpose districts, municipal corporations, quasi-municipal corporations, and federally recognized Indian tribes are eligible for CERB funding.

## PUBLIC FACILITIES

In addition to funding planning studies, CERB may invest in bridges, roads, water facilities, sanitary and storm sewer systems, rail spurs, telecommunications, energy distribution systems, buildings and structures, land acquisition, and port facilities. In designated Innovation Partnership Zones (IPZs), CERB can also fund research, testing, training, and incubation facilities.

## BUSINESS DEVELOPMENT

CERB loans support business development through the construction of local public infrastructure. No construction project may be approved unless the applicant can show that the median hourly wage of the expected jobs to be created by the business will exceed the county median hourly wage. The business development must demonstrate that there will be either significant private job creation or significant private investment resulting from the project.

## WHAT CERB DOES NOT INVEST IN

CERB does not invest in projects that would result in:

- Displacement of jobs from one Washington State community to another.
- Facilitation of retail activities as a primary purpose.
- Support of gaming as a primary purpose.
- A public facility or improvement located outside of the applicant's jurisdiction.

## RETURN ON INVESTMENT

CERB expects a positive return on the state money that it invests.

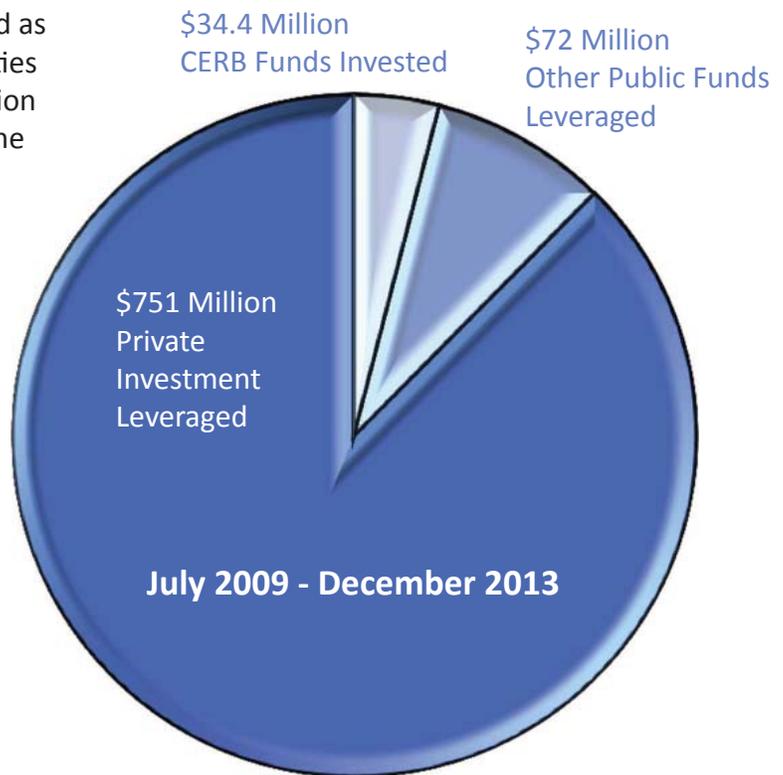
Unlike a bank that measures its success by return on investment, or basic infrastructure programs that measure returns based on health and safety issue resolution or avoidance, CERB is the only state program where the return on investment is measured in jobs created and retained, private investment generated, and tax revenue produced. CERB's investments are, at their core, ensuring that Washington works.

## JOBS

The state retained more than 2,700 permanent full-time positions from CERB projects that were completed between July 2009 and December 2013. From the \$34.4 million CERB invested, this translates into a permanent job being created or retained for every \$12,610 the state invested. 341 construction jobs were created or retained as a result of the construction of the public facilities while an additional estimated 7,444 construction jobs\* were created or retained as a result of the construction of private facilities.

## PRIVATE INVESTMENT

CERB considers private businesses' investment in their facilities a useful measurement to determine the positive economic impact of a project on the economy. Not only are sales and property taxes driven by this investment, but it also shows a commitment by each private party to stay in the state. Between July 2009 and December 2013, the private sector invested more than \$751 million in private facilities. Their investment was made possible by CERB funded infrastructure improvements.



More than 2,700 permanent jobs created and retained in less than five years.

\*Construction jobs based on OFM model of 9.9 jobs created per \$1 million of total state investment.

**COMMITTED PRIVATE PARTNER CONSTRUCTION PROGRAM**

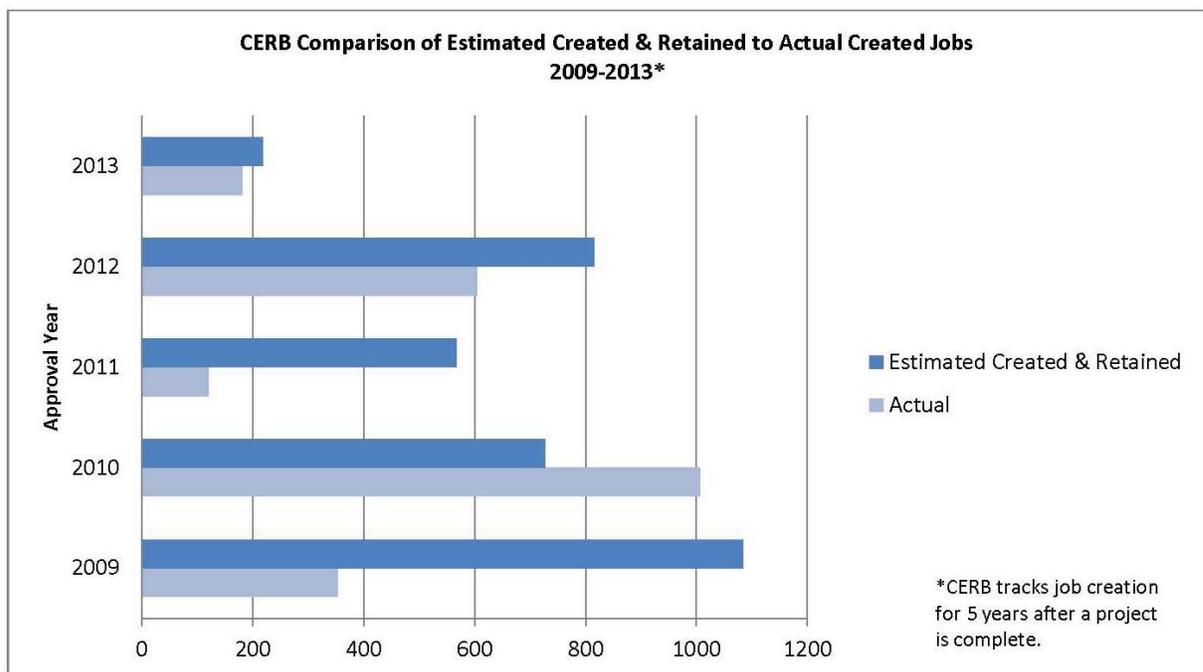
As a public/private partnership, CERB provides assistance to communities to finance the public facility construction necessary to create private-sector jobs. The Committed Private Partner Construction Program requires an eligible private business commitment as part of the public entity’s application. The applicant and business must provide evidence that a private development or expansion is ready to occur and that the private development is contingent upon the approval of CERB funds. CERB requires that the project generate either significant job creation or significant private investment in order to be eligible for funding. Applicants must present convincing evidence that the resulting private-sector jobs will exceed the countywide median hourly wage after the project is completed. Applicants must also demonstrate the need for CERB assistance and that no other timely source of funds is available at rates reasonably similar to the current CERB rate.

**PROSPECTIVE DEVELOPMENT CONSTRUCTION PROGRAM**

CERB assists rural communities with funding economic development infrastructure for prospective development projects when feasibility is demonstrated. Jurisdictions in rural counties and rural communities in urban counties are eligible for Prospective Development awards. The applicant must provide evidence that a private development or expansion is likely to occur as a result of the public improvements. CERB requires that the project generate either significant job creation or significant private investment in order to be eligible for funding. Applicants must present convincing evidence (based on a feasibility study) that the median hourly wage of the private sector jobs created after the project is completed will exceed the countywide median hourly wage. Applicants must also demonstrate the need for CERB assistance and that no other timely source of funds is available at a rate reasonably similar to the current CERB rate.

**PLANNING PROGRAM**

CERB provides limited funding for studies that evaluate high-priority economic development projects. Projects should target job growth and long-term economic prosperity and can include: site-specific plans, studies, and analyses that address environmental impacts, capital facilities, land use, permitting, feasibility, marketing, project engineering, design, site planning, and project debt and revenue impacts. When considering planning applications, the Board will give priority to those projects which could ultimately result in the type of project that would be eligible for CERB construction funding.



# Port of Columbia - Blue Mountain Station

The Port of Columbia’s partnership with CERB is a perfect example of a cradle-to-grave partnership.

In 2008, CERB awarded a \$50,000 grant for a feasibility study to consider the development of an eco-industrial park for companies specializing in value-added agricultural products. The proposed park would support the local agriculture industry by allowing the port, which at that time was at maximum tenant capacity, to expand. The CERB grant was matched by \$30,000 in local funds.

The feasibility study resulted in powerful outcomes. One year later, as a result of the study, CERB awarded an \$800,000 loan and \$200,000 grant to purchase 28-acres of land to create Blue Mountain Station, an eco-friendly industrial park. The park was designed to attract artisan and organic food processors, encourage culinary tourism in the area, and was projected to create 52 jobs in the first phase of a four-phase development. The median hourly wage for these jobs was estimated to be \$18.88, with an estimated private investment of \$3.5 million. CERB funds were matched with \$100,000 in local funds.



The Artisan Food Center

In 2013, CERB awarded a \$109,000 loan and \$109,000 grant for a sewer connection to the Blue Mountain Station, in support of the Experimental Fermentation Company (EFC). At the time of the first construction project, the City of Dayton asked

*“This project would not have been remotely possible for a small Port like ours without the assistance of CERB. We have a beautiful new business park and a center for artisan food entrepreneurs that we wouldn’t have been able to construct without CERB funds.”*  
- Jennie Dickinson, Port Manager

the Port to utilize the septic tanks for sanitary sewer. Because of EFC’s wine production waste stream, regulatory restrictions precluded the Port from using the septic system. EFC is a young winery with an innovative approach to winemaking. Although “experimental” appears in it’s name, there is nothing experimental about wine and mead production, both of which are rooted deep in the history of every great

civilization. EFC estimated that they would create eight jobs with an hourly median wage of \$22.00 within the initial five-year reporting period. EFC committed to investing \$350,000 into the private project. The CERB funds were matched with \$22,000 in local funds.

Approval Year	CERB Project Type	CERB Loan	CERB Grant	Local Match	Project Total	Est. FTEs	Est. Private Inv.	Actual FTEs	Actual Private Inv.
2008	Feasibility Study		\$50,000	\$30,000	\$80,000				
2009	Prospective Development	\$800,000	\$200,000	\$100,000	\$1,100,000	52	\$3,500,000		
2013	Committed Private Partner	\$109,000	\$109,000	\$22,000	\$240,000	8	\$350,000		
		Committee Private Partners as July 2014							
				Experimental Fermentation Company				3	\$100,000
				Aardvark Granola				1	\$3,200
				Little Dipper Dairy				3	\$55,000
				Numi Garden				1	\$1,000
				Rey’s Roast				1	\$20,000
<b>Totals</b>		<b>\$909,000</b>	<b>\$359,000</b>	<b>\$152,000</b>	<b>\$1,420,000</b>			<b>9</b>	<b>\$179,200</b>

# Investment by County: July 2009 - December 2013

County	Applicant	CERB Program	Project Title	CERB Investment	MATCH	Total Project Cost	For more information see page:
Adams	City of Ritzville	Planning	Ritzville Tourist/Light Industrial Park	\$25,000	\$8,000	\$33,000	33
Asotin	Port of Clarkston	Planning	Industrial Park Development Study	\$50,000	\$25,000	\$75,000	34
Asotin	City of Asotin	Committed Private Partner	City of Asotin Water Annexation Project	\$190,000	\$322,824	\$512,824	15
Asotin	Port of Clarkston	Prospective Development	Phase I Industrial Park Development	\$1,000,000	\$204,772	\$1,204,772	36
Asotin	Port of Clarkston	Prospective Development	Telecommunications Fiber Build	\$580,000	\$175,000	\$755,000	36
Benton	City of West Richland	Committed Private Partner	Light Industrial Manufacturing Expansion at Red Mountain Center	\$829,766	\$184,393	\$1,014,159	36
Chelan	Port of Chelan County	Planning	Cashmere Mill Site Study	\$50,000	\$43,387	\$93,387	34
Chelan	City of Entiat	Planning	Entiat Waterfront Master Plan	\$50,000	\$60,000	\$110,000	33
Chelan	Port of Chelan County	Prospective Development	Sunset Highway Improvements at the Casmere Mill Site	\$1,000,000	\$2,976,148	\$3,976,148	18
Clallam	City of Forks	Planning	Pellet Mill Study	\$17,500	\$7,500	\$25,000	33
Clark	Port of Vancouver	Committed Private Partner	Sapa Profiles Inc.	\$800,000	\$7,380,076	\$8,180,076	27
Clark	Port of Camas-Washougal	Planning	SEPA Permitting	\$50,000	\$20,000	\$70,000	34
Clark	Port of Camas-Washougal	Committed Private Partner	Foods In Season Building #15	\$499,000	\$2,025,428	\$2,524,428	17
Columbia	Port of Columbia	Prospective Development	Blue Mountain Station	\$1,000,000	\$100,000	\$1,100,000	19
Columbia	Port of Columbia	Committed Private Partner	Sewer Extension to Eco-Food Processing Park	\$218,000	\$22,000	\$240,000	19
Cowlitz	Port of Longview	Committed Private Partner	Export Grain Terminal Development	\$1,000,000	\$8,366,444	\$9,366,444	22
Douglas	Port of Douglas County	Prospective Development	Pangborn Airport Industrial Park	\$1,000,000	\$1,062,888	\$2,062,888	20
Ferry	Republic Public Development Authority	Prospective Development	Torboy Industrial Park Building and Infrastructure	\$280,000	\$193,928	\$473,928	29
Franklin	Port of Pasco	Committed Private Partner	Construction of an industrial office building.	\$2,000,000	\$500,000	\$2,500,000	24
Garfield	Port of Garfield	Prospective Development	Big Pasco Industrial Center (BPIC)	\$256,000	\$197,617	\$453,617	20
Grant	Port of Mattawa	Committed Private Partner	Industrial Wastewater Treatment Facility	\$1,800,000	\$926,000	\$2,726,000	23
Grant	Port of Moses Lake	Committed Private Partner	Electrical Substation Project	\$2,000,000	\$5,829,125	\$7,829,125	23
Grays Harbor	Port of Grays Harbor	Committed Private Partner	Terminal 1 - Marine Terminal Improvements	\$1,000,000	\$4,305,354	\$5,305,354	21

County	Applicant	CERB Program	Project Title	CERB Investment	MATCH	Total Project Cost	For more information see page:
Grays Harbor	Port of Grays Harbor	Committed Private Partner	Washington Freight Corridor Expansion project	\$2,000,000	\$1,351,092	\$3,351,092	21
Kitsap	Port of Bremerton	Committed Private Partner	Waterline Extension Project	\$555,400	\$138,000	\$693,400	17
Klickitat	Klickitat County	Prospective Development	Columbia Gorge Regional Airport Industrial Park	\$1,000,000	\$500,000	\$1,500,000	36
Klickitat	City of Goldendale	Planning	Incubator Planning Study	\$25,000	\$16,000	\$41,000	33
Lewis	Lewis County	Planning	Master Planned Location for Industry	\$50,000	\$60,000	\$110,000	33
Lewis	Port of Chehalis	Prospective Development	Programmatic Wetland Mitigation Site	\$1,000,000	\$550,000	\$1,550,000	18
Lincoln	Odessa PDA	Committed Private Partner	Odessa Industrial Park - Phase I	\$2,000,000	\$705,000	\$2,705,000	15
Lincoln	Odessa PDA	Committed Private Partner	Odessa Industrial Park - Phase II	\$1,200,000	\$798,134	\$1,998,134	16
Mason	Skokomish Tribe	Planning	Marina Waterfront Planning	\$50,000	\$25,024	\$75,024	35
Mason	Port of Hoodspport	Planning	Port's Master Plan	\$33,750	\$16,875	\$50,625	34
Okanogan	Town of Twisp	Planning	US Forest Service Compound Study	\$50,000	\$20,000	\$70,000	35
Pacific	Port of Peninsula	Committed Private Partner	Pier and Dock Improvements	\$1,000,000	\$1,207,931	\$2,207,931	24
Pacific	Port of Willapa Harbor	Committed Private Partner	Dredging Program	\$345,000	\$238,600	\$583,600	28
Pacific	Port of Willapa Harbor	Committed Private Partner	Expansion of Existing Port Building	\$315,000	\$201,314	\$516,314	36
Pend Oreille	Pend Oreille PUD #1	Prospective Development	Telecommunication Development	\$465,000	\$509,000	\$974,000	16
Pierce	Pierce County	Planning	Tacoma Narrows Airport Feasibility Study	\$25,000	\$6,250	\$31,250	34
Pierce	City of Tacoma	Planning	EIS & planning docs for fast tracking a revitalization project in North Downtown	\$50,000	\$25,000	\$75,000	36
Skagit	Town of Hamilton	Committed Private Partner	Janicki Industries Expansion	\$400,856	\$401,000	\$801,856	32
Skagit	Port of Skagit County	Committed Private Partner	Wesport Facilities Acquisition Project	\$1,500,000	\$1,353,025	\$2,853,025	25
Skamania	Port of Skamania	Planning	Port of Skamania District Wide Economic Impact Study	\$50,000	\$25,000	\$75,000	34
Skamania	Port of Skamania County	Committed Private Partner	Flex Building Facility & Infrastructure	\$1,450,000	\$986,641	\$2,436,641	26

County	Applicant	CERB Program	Project Title	CERB Investment	MATCH	Total Project Cost	For more information see page:
Skamania	Port of Skamania County	Planning	Wood Biomass Utility Fesibility Study	\$30,000	\$8,000	\$38,000	35
Snohomish	Snohomish County Airport	Committed Private Partner	Korry Electronics Infrastructure Project	\$2,000,000	\$8,091,576	\$10,091,576	30
Snohomish	Snohomish County	Committed Private Partner	WA Aerospace Training & Research Center	\$500,000	\$1,500,000	\$2,000,000	29
Snohomish	Snohomish County Airport	Committed Private Partner	Capstone Paine Field 2	\$600,000	\$1,879,070	\$2,479,070	30
Snohomish	Tulalip Tribe	Planning	Qualco Nutrient Recovery	\$25,000	\$14,000	\$39,000	35
Spokane	Spokane International Airport	Committed Private Partner	Hangar Infrastructure Upgrades	\$2,000,000	\$4,558,000	\$6,558,000	31
Spokane	Spokane International Airport	Committed Private Partner	New Hangar Facility	\$4,000,000	\$5,236,733	\$9,236,733	31
Spokane	Spokane County	Committed Private Partner	Hallet Road Realignment & Widening for Caterpillar Logistics Center	\$650,000	\$450,000	\$1,100,000	36
Stevens	City of Colville	Planning	Colville Aiport Expansion & Relocation Economic Impact Study	\$25,000	\$8,500	\$33,500	33
Thurston	City of Olympia	Planning	Creation of a Community Renewal Area	\$25,000	\$100,000	\$125,000	36
Whatcom	Lummi Indian Business Council	Planning	Lummi Shellfish Hatchery Study	\$50,000	\$25,426	\$75,426	34
Whatcom	Whatcom County	Planning	Site Assessment for Innovation Resource Center	\$35,000	\$16,500	\$51,500	35
Whitman	Port of Whitman County	Planning	Telecommunication Study	\$25,000	\$73,839	\$98,839	35
Whitman	Port of Whitman County	Prospective Development	Pullman Industrial Park West	\$1,000,000	\$2,030,000	\$3,030,000	36
Whitman	City of Tekoa	Planning	Tekoa Truck Bypass Study	\$40,000	\$9,930	\$49,930	33
Whitman	Port of Whitman County	Committed Private Partner	Rail Spur Construction	\$600,000	\$10,137,856	\$10,737,856	27
Yakima	Port of Sunnyside	Committed Private Partner	Midvale Rail Industrial Park	\$275,000	\$638,000	\$913,000	26
Yakima	Port of Sunnyside	Committed Private Partner	Anaerobic Pretreatment System	\$1,000,000	\$5,000,000	\$6,000,000	36
<b>Totals</b>				<b>\$41,490,272</b>	<b>\$83,893,105</b>	<b>\$125,383,377</b>	

## Completed Construction Projects

<b>City of Asotin</b>	Project: Replacement of 2,600 lineal feet of 1" water line with an 8" water line and install fire hydrants.							
Awarded 9/17/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$142,000	\$48,000	\$190,000		\$322,824	\$512,824		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$182,106			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	6	6			6	6		
Projected Private Jobs	16	Project was completed January 2011.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Jetco Machine & Fabrication, LLC	Machine & Fabrication	\$360,000	21	\$38,000	Y	N	N	N
<b>Total:</b>		<b>\$360,000</b>	<b>21</b>	<b>Cost per job:</b>			<b>\$9,047</b>	
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2010					
Jetco Machine	\$34,414	\$38,000	\$38,000					

<b>Odessa PDA</b>	Project: Construction of an industrial park, including site preparation, road resurfacing, 3-phase power extension, water and septic systems, and an engineered compost system facility.							
Awarded 1/15/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$1,500,000	\$500,000	\$2,000,000		\$705,000	\$2,705,000		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$2,000,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	30	30	1	35	2	275		
Projected Private Jobs	59	Project completed August 2010.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Barr-Tech	Green Waste Composting	\$3,000,000	30	\$37,000	Y	N	Y	N

	Total:	<b>\$3,000,000</b>	<b>30</b>		<b>Cost per job:</b>	<b>\$66,666</b>
Historical project Wages						
Business	Estimated Wages on Application	Actually wages at the time of updates				
		2012	2014			
Barr-Tech	\$38,400	\$37,000	\$37,000			

<b>Odessa PDA</b>	Project: Odessa PDA industrial park development of 5,400 sf processing plant to be leased to Cattle Producers of Washington. Improvements include site preparation, building, parking lot and septic system.							
Awarded 3/17/2011	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$1,200,000		\$1,200,000		\$798,134	\$1,998,134		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$1,200,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	75	1	19	55		210		
Projected Private Jobs	45	Project completed July 2013. Business was not fully operational at the time of update.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
CPoW	Cattle Co-Op	\$699,134	10	\$32,000	Y	Y	N	N
	<b>Total:</b>	<b>\$699,134</b>	<b>10</b>		<b>Cost per job:</b>		<b>\$120,000</b>	

Historical Project Wages							
Business	Estimated Wages on Application	Actually wages at the time of updates					
		2014					
CPoW	\$43,269	\$32,000					

<b>Pend Orielle PUD #1</b>	Project: Provide telecommunications high speed connectivity, reliability and redundancy to multiple light industrial/industrial business developments.						
Awarded 5/20/2004	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost	
	\$200,000	\$265,000	\$465,000		\$509,000	\$974,000	
Project Update 9/1/2012		CERB Dollars Expended (8/2014):			\$400,156		
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point	
	not reported						
Projected Private Jobs	76	Prospective development project. Project completed May 2010. No updates received since the 2010 update.					

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Kalispel Tribe Wellness Center	Health Care	\$119,000	80	not reported				
Teck	Mining		44	not reported				
<b>Total:</b>		<b>\$119,000</b>	<b>124</b>	<b>Cost per job:</b>		<b>\$3,750</b>		

**Port of Bremerton** Project: Construction of 2,550 feet of 16-inch waterline. Amended January 2009 to include additional 700 feet of waterline and 3,500 feet of sewer line.

Awarded 11/15/2007	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$400,000	\$155,400	\$555,400	\$138,000	\$693,400

Project Update 10/1/2012 CERB Dollars Expended (8/2014): \$504,899

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	1	1	1		1	

Projected Private Jobs 60 Project completed September 2009. No update received in 2014. Numbers reported are from the 2012 update.

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Palmer Marine	Boat Manufacturer	\$400,000	Business went out of business in 2010.					
Defiance Boats, LLC	Marine	\$1,000,000	16	\$33,280	Y	Y	Y	Y
Defiance Marine	Marine	\$1,000,000	6	\$31,200	Y	Y	Y	Y
<b>Total:</b>		<b>\$2,400,000</b>	<b>22</b>	<b>Cost per job:</b>		<b>\$25,181</b>		

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates					
		2012					
Palmer Marine	\$35,360						
Defiance Boats		\$33,280					
Defiance Marine		\$31,200					

**Port of Camas-Washougal** Project: Construct a 21,600 square foot food processing and distribution center. The Port will develop the site and construct the shell of the building.

Awarded 7/18/2013	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$499,000		\$499,000		\$2,025,428	\$2,524,428		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$499,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	12	12	1	15	1		15	
Projected Private Jobs	35	Project completed April 2014.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Foods in Season	Food Distributor	\$851,794	33	\$62,840	N	N	N	
<b>Total:</b>		<b>\$851,794</b>	<b>33</b>	<b>Cost per job:</b>		<b>\$15,121</b>		
Historical Project Wages								
Business	Estimated Wages on	Actually wages at the time of updates						
		2014						
Foods in Season	\$42,857	\$62,840						

<b>Port of Chehalis</b>	Project: Excavation, grading, fill and planting to create a Programmatic Wetland Mitigation Site, which will allow the Port to develop 125 acres for future industrial business development.						
Awarded 5/15/2008	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost	
	\$500,000	\$500,000	\$1,000,000		\$550,000	\$1,550,000	
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$798,802		
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point
	10		10	10	10		50
Projected Private Jobs	750	Project completed January 2014. No businesses have sited to this location.					

<b>Port of Chelan County</b>	Project: Curb, gutter, sidewalks, ADA ramps, stormwater drainage conveyance, stormwater treatment, street lighting and landscaping.						
Awarded 1/20/2011	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost	
	\$1,000,000		\$1,000,000		\$2,976,148	\$3,976,148	
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$833,146		

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	23	23	1	15	15	150
Projected Private Jobs	80	Prospective development project. Project completed November 2012. Crunchpak is in negotiations with the Port to purchase land and expand.				

**Port of Columbia** Project: Purchase 28 acres of land, develop phase 1 of a 4-phase development - to include: road, water, sewer, utilities, sidewalks and parking infrastructure. For the Blue Mountain Station Eco-Industrial park development.

Awarded 7/30/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost
	\$800,000	\$200,000	\$1,000,00		\$100,000	\$1,100,000

Project Update 8/1/2014 CERB Dollars Expended (8/2014): \$1,000,000

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	30	50				70

Projected Private Jobs 52 Prospective development project. Project completed July 2011. Project is connected and updated on the Port's project that was awarded May 2013.

**Port of Columbia** Project: Install sewer lift station and extend sewer connection from the Blue Mountain Station Eco-Food Processing Park to the City of Dayton sanitary sewer system.

Awarded 5/16/2013	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost
	\$109,000	\$109,000	\$218,000		\$22,000	\$240,000

Project Update 8/1/2014 CERB Dollars Expended (8/2014): \$212,546

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	30	50				70

Projected Private Jobs 8 Project completed December 2013. At the time of update, the businesses were not fully operational. The owners of the business's are not collecting wages.

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Experimental Fermentation Company	Wine/Mead maker	\$100,000	3	\$25,000	N	N	N	N
Aardvark Granola	Granola		1		N	N	N	N
Little Dipper Dairy	Artisan Goat Cheese	\$55,000	3		N	N	N	N
Numi Garden	Commercial Vegetable Garden		1		N	N	N	N
Rey's Roast	Coffee Micro Roaster	\$20,000	1		N	N	N	N
<b>Total:</b>		<b>\$175,000</b>	<b>9</b>	<b>Cost per job:</b>			<b>\$24,222</b>	

Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2014						
Experimental Fermentation Company	\$45,760	\$25,000						
Aardvark Granola								
Little Dipper Dairy								
Numi Garden								
Rey's Roast								

Port of Douglas County		Project: Industrial infrastructure consisting of roads, water and sewer at Pangborn Airport Business Park						
Awarded 9/15/2011	CERB Loan	CERB Grant	TOTAL CERB			Match	Total Project Cost	
	\$850,000	\$150,000	\$1,000,000			\$1,062,888	\$2,062,888	
Project Update 5/1/2014		CERB Dollars Expended (8/2014):				\$1,000,000		
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	1	1	4	7	7	90		
Projected Private Jobs	299	Prospective development project. Project completed October 2013. No business development at the time of update.						

Port of Garfield		Project: 4,800 square foot industrial building for lease to future manufacturing tenant						
Awarded 1/17/2008	CERB Loan	CERB Grant	TOTAL CERB			Match	Total Project Cost	
	\$256,000		\$256,000			\$197,617	\$453,617	
Project Update 8/1/2014		CERB Dollars Expended (8/2014):				\$256,000		
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	35	35	1			26		
Projected Private Jobs	3	Prospective development project. Project completed July 2009. No update received for the 2014 report, numbers reported are from the 2012 update.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Conveyor Tech	Manufacturing	\$10,000	2	Not Reported				
Total:		\$10,000	2	Cost per job:			\$128,000	

<b>Port of Grays Harbor</b>	Project: Marine terminal improvements to Terminal 1, including steel pipe support piles and dredging.							
Awarded 7/30/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$910,000	\$90,000	\$1,000,000		\$4,305,354	\$5,305,354		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$1,000,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	4	4	2					
Projected Private Jobs	15	Project completed February 2011.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Imperium Grays Harbor	Biodiesel Production	\$80,019,840	43	Not Reported				
Westway Terminals	Shipping	\$20,050,080	5	\$43,000	Not Reported			
Total:		<b>\$100,069,920</b>	<b>48</b>	<b>Cost per job:</b>		<b>\$20,833</b>		
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Westway Terminals	\$26,666	\$40,000	\$43,000	\$43,000				

<b>Port of Grays Harbor</b>	Project: Construct Phase I of Export Rail System as part of the "Washington Freight Corridor Expansion" project. Construct 3 new rail tracks & associated cargo yard improvements in the Marine Terminal 4 area.							
Awarded 7/15/2010	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$2,000,000		\$2,000,000		\$1,351,092	\$3,351,092		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$2,000,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	4	2	2					
Projected Private Jobs	229	Prospective development project. Project completed May 2011.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental

AG Processing, Inc.	Grain Distribution	\$80,000,000	54	\$48,204	Y	Y	Y	Y
Pasha Automotive Services	Transportation & Logistics	\$3,000,000	162	\$37,909	Y	Y	Y	Y
<b>Total:</b>		<b>\$83,000,000</b>	<b>216</b>	<b>Cost per job:</b>			<b>\$9,259</b>	
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2013	2014					
AG Processing, Inc.		\$48,204	\$48,204					
Pasha Automotive Services		\$43,600	\$37,909					

<b>Port of Longview</b>	Project: The design engineering and construction of a 500-foot long by 50-foot wide dock.							
Awarded 9/17/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$1,000,000		\$1,000,000		\$8,366,444	\$9,366,444		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$1,000,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	2		1					
Projected Private Jobs	50	Project completed July 2010.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Export Grain Terminal Development, LLC	Grain Export	\$231,700,000	50	\$72,800	Y	Y	Y	Y
<b>Total:</b>		<b>\$231,700,000</b>	<b>50</b>	<b>Cost per job:</b>			<b>\$20,000</b>	
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2014					
Export Grain	\$52,624	\$70,000	\$72,800					

<b>Port of Mattawa</b>	Project: Constructing an industrial wastewater treatment facility.
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Awarded 3/20/2008	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost
	\$1,300,000	\$500,000	\$1,800,000		\$926,000	\$2,726,000

Project Update 8/1/2014 CERB Dollars Expended (8/2014): \$1,800,000

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	60		1		40	160

Projected Private Jobs 33 Project completed August 2010.

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Columbia Onion	Food Processing	\$2,500,000	13	\$30,000	Y	Y	N	N
J & S Crushing	Wine & Juice Crushing	\$30,015,750	30	Not Reported	Y	Y	N	N
Wahluke Wine	Wine	\$15,000,000	20	\$32,000	Y	Y	N	N
<b>Total:</b>		<b>\$47,515,750</b>	<b>63</b>	<b>Cost per job:</b>		<b>\$28,571</b>		

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates					
		2010	2012	2014			
Columbia Onion				\$30,000			
J & S	\$28,727	\$44,000	Not Reported				
Wahluke Wine				\$32,000			

**Port of Moses Lake** Project: Construction of an electrical substation and associated facilities.

Awarded 1/21/2010	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost
	\$1,500,000	\$500,000	\$2,000,000		\$5,829,125	\$7,829,125

Project Update 8/1/2014 CERB Dollars Expended (8/2014): \$2,000,000

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	60	2	5	15	90	90

Projected Private Jobs 104 Project Completed April 2011.

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
SGL Automotive Carbon Fibers, LLC	Carbon Fiber	\$137,282,302	185	\$55,546	Y	Y	Y	Y
<b>Total:</b>		<b>\$137,282,302</b>	<b>185</b>	<b>Cost per job:</b>			<b>\$10,810</b>	

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2014					
SGL Automotive	\$31,730	Not Reported	\$55,546					

<b>Port of Pasco</b>	Project: Construction of an industrial office building.				
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Awarded 9/18/2008	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$1,500,000	\$500,000	\$2,000,000	\$500,000	\$2,500,000

Project Update 8/1/2014	CERB Dollars Expended (8/2014):			\$1,986,365
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Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail	Rail (freight)	Commercial Shipping Point
	6	6	1			

Projected Private Jobs	483	Project completed March 2010.			
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Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Parsons Construction & Fabricators, Inc.	Weapons, Chemicals Neutralization	\$320,000	105	\$86,790	Y	Y	Y	Y
<b>Total:</b>		<b>\$320,000</b>	<b>105</b>	<b>Cost per job:</b>			<b>\$19,047</b>	

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Parsons	\$75,043	\$84,263	\$86,790	\$86,790				

<b>Port of Peninsula</b>	Project: Demolition, reconstruction and operational improvements to the Port's service pier structure.				
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Awarded 7/20/2006	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$400,000	\$600,000	\$1,000,000	\$1,207,931	\$2,207,931

Project Update 8/1/2014	CERB Dollars Expended (8/2014):			\$1,000,000
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Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
		40	40	40	40	40		
Projected Private Jobs	21	Project completed August 2009. Business historically has not reported on wages and benefits.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Northern Oyster	Shellfish Processer	\$118,000	13	Not Reported				
<b>Total:</b>		<b>\$118,000</b>	<b>13</b>	<b>Cost per job:</b>		<b>\$76,923</b>		

Port of Skagit County	Project: Acquisition of two buildings located on Port property, renovation and expansion of large overhead entrances and the upgrade of the electrical system.							
Awarded 5/17/2012	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost			
	\$1,350,000	\$150,000	\$1,500,000	\$1,353,025	\$2,853,025			
Project Update 8/1/2014	CERB Dollars Expended (8/2014):			\$1,500,000				
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	Not Reported							
Projected Private Jobs	53	Project completed July 2012.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Maritime Fabrications, Inc.	Marine Fabricator	\$350,000	55	\$45,760	Y	Y	Y	Y
Mavrick Maritime, Inc.	Aluminum Boats	\$472,700	58	\$48,000	Y	N	Y	N
<b>Total:</b>		<b>\$822,700</b>	<b>113</b>	<b>Cost per job:</b>		<b>\$13,274</b>		

Historical Project Wages							
Business	Estimated Wages on Application	Actually wages at the time of updates					
		2014					
Maritime	\$46,146	\$45,760					
Mavrick	\$43,655	\$48,000					

<b>Port of Skamania County</b>	Project: Construction of a flex building facility and related infrastructure, including: roadways, parking lots, site access, landscaping, extensions to the potable water and storm water lines, sewer, gas and telephone/data lines.							
Awarded 9/18/2008	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$1,015,000	\$435,000	\$1,450,000		\$986,641	\$2,436,641		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$1,450,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	36	36	1	40	40		40	
Projected Private Jobs	33	Project completed January 2011.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Batelle Pacific NW	Scientific Research	\$45,000	12	\$55,000	Y	Y	Y	Y
Slingshot Sports, LLC	Light Industrial	\$560,000	22	\$42,715	Y	Y	Y	Y
<b>Total:</b>					<b>Cost per job:</b>			
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Batelle			\$50,000	\$55,000				
Slingshot	\$29,500	\$25,000	\$35,000	\$42,715				

<b>Port of Sunnyside</b>	Project: Construction of a railroad spur, public road, domestic water, sewer and industrial wastewater treatment lines in the Midvale Rail Industrial Park.							
Awarded 11/19/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$275,000		\$275,000		\$638,000	\$913,000		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$275,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	40	40	1					
Projected Private Jobs	14	Project completed November 2010.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Bleahly Farm Services	Propane Plant	\$955,000	3	\$38,000	Y	Y	Y	Y

	<b>Total:</b>	<b>\$955,000</b>		<b>Cost per job:</b>	<b>\$91,666</b>		
Historical Project Wages							
Business	Estimated Wages on Application	Actually wages at the time of updates					
		2012	2014				
Blehly	\$36,920	\$38,000	\$38,000				

Port of Vancouver		Project: Improvements to Building 2001: 6" concrete floors, electrical upgrades (new 2,000 amp service), new/upgraded HVAC System.						
Awarded 5/19/2011	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$800,000		\$800,000		\$7,380,076	\$8,180,076		
Project Update		CERB Dollars Expended (8/2014):						
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	13	13	2	1	1	1		
Projected Private Jobs	100	Project completed July 2012.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Sapa Profiles, Inc.	Aluminum Extrusion	\$14,900,000	111	\$32,000	Y	Y	Y	Y
<b>Total:</b>		<b>\$14,900,000</b>			<b>Cost per job:</b>		<b>\$7,207</b>	

Historical Project Wages							
Business	Estimated Wages on Application	Actually wages at the time of updates					
		2012	2014				
Sapa	\$42,857	\$32,000	\$32,000				

Port of Whitman County		Project: Construct two new rail spurs segments, one at the Port of Wilma and one at the Port of Central Ferry.					
Awarded 7/18/2013	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost	
	\$500,000	\$100,000	\$600,000		\$10,137,856	\$10,737,856	
Project Update 8/1/2014		CERB Dollars Expended (8/2014):				\$535,847	
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point	
	5	5	1	1	1	1	
Projected Private Jobs	14	Project completed December 2013.					

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
The McGregor Company	Agricultural	\$20,000,000	4	\$46,080	Y	Y	Y	Y
<b>Total:</b>		<b>\$20,000,000</b>		<b>Cost per job:</b>			<b>\$150,000</b>	

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2014						
McGregor	\$46,080	\$46,080						

<b>Port of Willapa Harbor</b>	Project: Purchase a hydraulic suction dredge.				
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Awarded 5/21/2009	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$345,000		\$345,000	\$238,600	\$586,600

Project Update 8/1 /2014	CERB Dollars Expended (8/2014):	\$345,000
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Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	150	150	3	70	70	45

Projected Private Jobs	56	Project completed October 2009.
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Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Custom Seafood Services	Seafood Processer	Not Reported	15	\$30,000	Not Reported			
Nelson Crab, Inc.	Seafood Processer	Not Reported	21	\$36,000	Y	Y	Y	Y
South Bend Packers	Seafood Processer	Not Reported	35	\$25,000	N	N	N	N
Tokeland Fish & Oyster	Seafood Processer	Not Reported	5	\$20,000	Not Reported			
<b>Total:</b>			<b>76</b>	<b>Cost per job:</b>			<b>\$4,539</b>	

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Custom Seafood				\$30,000				
Nelson Crab	\$36,855	\$36,000	\$36,000	\$36,000				
South Bend	\$18,274	Not Reported		\$25,000				
Tokeland Fish		Not Reported		\$20,000				

<b>Republic PDA</b>	Project: Reassembly of a 6,000 square foot steel metal framed building, including engineering, foundation and excavation work, reconstruction of the building, sewage treatment system, electrical and plumbing related to a water system and pump house, and road work.							
Awarded 3/19/2009	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$260,000	\$20,000	\$280,000		\$193,928	\$473,928		
Project Update 10/1/2012		CERB Dollars Expended (8/2014):			\$280,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	5							
Projected Private Jobs	65	Prospective development project. Project completed November 2011. The PDA did not respond to the update request, numbers reported are from the 2012 update.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
ACI Northwest, Inc.	Trucking Company	Not Reported	80	\$52,000	Y	Y	Y	Y
<b>Total:</b>			<b>80</b>	<b>Cost per job:</b>			<b>\$3,500</b>	
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2014					
ACI	\$25,333	\$52,000	Not Reported					

<b>Snohomish County</b>	Project: To install a fire suppression system, electrical and plumbing upgrades, painting and refurbishment, window repair and replacement and two electric auto charging stations for the Washington Aerospace Training and Research Center (WATR Center).							
Awarded 9/16/2010	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
		\$500,000	\$500,000		\$1,500,000	\$2,000,000		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$468,214			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)		Commercial Shipping Point	
	38	38	5		30		15	
Projected Private Jobs	16	Project completed July 2012.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental

Washington Aerospace Training Research Center	Aerospace	\$4,500,000	18	\$62,000	Y	Y	Y	Y
	<b>Total:</b>	<b>\$4,500,000</b>	<b>18</b>		<b>Cost per job:</b>			<b>\$27,777</b>
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2014					
WATRC	\$62,000	\$31,235	\$62,000					

<b>Snohomish County Airport</b>	Project: Construction of water line, sewer line and road improvement.							
Awarded 9/18/2008	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$1,700,000	\$300,000	\$2,000,000		\$8,091,576	\$10,091,576		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$2,000,000			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	38	38	1	15	15	10		
Projected Private Jobs	679	Project completed December 2010.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Korry Electronics	Technology	\$26,500,000	680	\$63,041	Y	Y	Y	Y
	<b>Total:</b>	<b>\$26,500,000</b>	<b>680</b>		<b>Cost per job:</b>			<b>\$2,941</b>
Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Korry Electronics	\$50,000	\$55,000	\$63,041	\$63,041				

<b>Snohomish County Airport</b>	Project: Remediation treatment and prep of the unstable soil on the proposed 15-acre designated to provide safe load-bearing construction.							
Awarded 1/26/2012	CERB Loan	CERB Grant	TOTAL CERB		Match	Total Project Cost		
	\$600,000		\$600,000		\$1,879,070	\$2,479,070		
Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$496,257			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	38	38	1	15	15	10		
Projected Private Jobs	230	Project completed July 2012.						

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
BE Aerospace, Inc.	Aerospace	\$28,000,000	350	Not Reported	Y	Y	Y	Y
<b>Total:</b>		<b>\$28,000,000</b>	<b>350</b>	<b>Cost per job:</b>			<b>\$1,714</b>	

Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2014						
BE Aerospace	\$79,800	Not Reported						

**Spokane International Airport**  
 Project: Electrical upgrades for lighting, wiring, breaker panels. Two hangar door tail enclosures. HVAC upgrades. Expansion of 1800 sf of shop space, parking lot paving and hangar sprinkler fire suppression system.

Awarded 7/17/2008	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$1,700,000	\$300,000	\$2,000,000	\$4,558,000	\$6,558,000

Project Update 8/1/2014 CERB Dollars Expended (8/2014): \$2,000,000

Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point
	1	1	2	6		

Projected Private Jobs: 138  
 Project completed January 2011. The business has been working with the Department of Revenue, to work out tax issues, however, at this time they are not able to conduct business. Aero-Flite is not the original business from the application. Aero-Flite acquired the business in 2012.

Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
					Medical	Dental	Medical	Dental
Aero-Flite	Aviation	\$1,002,820	1	\$45,000	Not Reported			
<b>Total:</b>		<b>\$1,002,820</b>	<b>1</b>	<b>Cost per job:</b>			<b>\$2,000,000</b>	

Historical Project Wages								
Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Aero-Flite	\$43,238	\$53,720	\$45,000	\$45,000				

**Spokane International Airport**  
 Project: Engineering and construction of an approximately 48,250 square foot hangar to include a load-bearing dividing wall to allow two separate business operations.

Awarded 5/21/2009	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$4,000,000		\$4,000,000	\$5,236,733	\$9,236,733

Project Update 9/1/2012		CERB Dollars Expended (8/2014):			\$4,000,000		
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point	
	1	1	2	6			
Projected Private Jobs	31	Project completed November 2011. The Airport was not able to obtain an update from the business, the numbers used are from the 2012 update.					
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits			
				Average Annual Wage	Employee		Dependant
	Medical	Dental	Medical		Dental		
Associated Painters, Inc.	Aircraft	\$1,900,000	45	\$38,000	Not Report		
	<b>Total:</b>	<b>\$1,900,000</b>	<b>45</b>		<b>Cost per job:</b>		<b>\$88,889</b>

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2012	2014					
Associated Painters	\$36,214	\$38,000	Not Report					

**Town of Hamilton** Project: Construct 290,000 gal water reservoir; and approximately 4,000 feet of 16-inch waterline to support Janicki Industries expansion in Hamilton.

Awarded 11/15/2007	CERB Loan	CERB Grant	TOTAL CERB	Match	Total Project Cost
	\$100,856	\$300,000	\$400,856	\$401,000	\$801,856

Project Update 8/1/2014		CERB Dollars Expended (8/2014):			\$400,856			
Miles from Transportation Infrastructure	Air (passenger)	Air (Freight)	Highway	Rail (passenger)	Rail (freight)	Commercial Shipping Point		
	35	35	1	15	15	15		
Projected Private Jobs	288	Project completed August 2009.						
Private Business/ Development Site	Business Type	Private Investment	Jobs Created & Retained	Job Wages & Benefits				
				Average Annual Wage	Employee		Dependant	
	Medical	Dental	Medical		Dental			
Janicki Industries, Inc.	Composite Fiber	\$30,100,000	297	\$54,600	Y	N	Y	N
	<b>Total:</b>	<b>\$30,100,000</b>	<b>297</b>		<b>Cost per job:</b>		<b>\$1,349</b>	

Historical Project Wages

Business	Estimated Wages on Application	Actually wages at the time of updates						
		2010	2012	2014				
Janicki	\$37,318	Not Reported	\$42,000	\$54,600				

## Completed Planning Projects

City of Colville	Project: Economic impact study and assessment of a planned relocation and expansion of the Colville Airport.		
Awarded 3/18/2010	CERB Grant	Match	Total Project Cost
	\$25,000	\$8,500	\$33,500
Project Updated (October 2012)	Project completed January 2011.		
City of Entiat	Project: Development of the Entiat Waterfront Master Plan.		
Awarded 1/15/2009	CERB Grant	Match	Total Project Cost
	\$50,000	\$60,000	\$110,000
Project Updated (October 2012)	Project completed December 2009. Public waterfront trail, restrooms and parking. Commercial site plan underway with developers.		
City of Forks	Project: Feasibility study for constructing and operating a pellet mill in Forks.		
Awarded 3/19/2009	CERB Grant	Match	Total Project Cost
	\$17,500	\$7,500	\$25,000
Project Updated (8/1/2014)	Project completed September 2010. No further development.		
City of Goldendale	Project: Study to determine feasibility of constructing and operating a publicly owned incubator in the city's industrial park.		
Awarded 11/19/2009	CERB Grant	Match	Total Project Cost
	\$25,000	\$16,556	\$41,556
Project Updated (8/1/2014)	Project completed December 2010. The City is working on energy saving improvements on the building purchased in 2012. The building should be occupied in late 2014.		
City of Ritzville	Project: Study to determine the feasibility of a publicly-owned tourist and light-industrial park.		
Awarded 3/8/2010	CERB Grant	Match	Total Project Cost
	\$25,000	\$8,000	\$33,000
Project Updated (8/1/2014)	Project completed June 2011. The City is working on a business plan and recruitment. The city received a ten-acre parcel for the development.		
City of Tekoa	Project: Tekoa Truck Bypass Study		
Awarded 1/17/2013	CERB Grant	Match	Total Project Cost
	\$40,000	\$9,930	\$49,930
Project Updated (8/1/2014)	Project completed June 2013. The city has not started construction at this time.		
Lewis County	Project: Feasibility study to develop 1,000 industrial acres.		
Awarded 1/17/2008	CERB Grant	Match	Total Project Cost
	\$50,000	\$60,000	\$110,000
Project Updated (8/1/2014)	Project completed January 2010. Permitting and construction are underway for phase 1 of the infrastructure project.		

Development occurring as a result of the study:		Job Wages & Benefits					
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage	Employee		Dependent	
				Medical Benefits	Dental Benefits	Medical Benefits	Dental Benefits
Coalview Centralia, LLC			\$66,560	Yes	Yes	Yes	Yes

<b>Lummi Indian Business Council</b>	Project: Feasibility study to evaluate the Lummi Shellfish Hatchery operation.						
Awarded 3/19/2009	CERB Grant	Match		Total Project Cost			
	\$50,000	\$25,426		\$75,426			
Project Updated (12/1/2013)	Project completed August 2011. No further development.						

<b>Pierce County</b>	Project: Tacoma Narrows Airport Feasibility Study						
Awarded 1/21/2010	CERB Grant	Match		Total Project Cost			
	\$25,000	\$6,250		\$31,250			
Project Updated (10/1/2012)	Project completed August 2010. At the time of the 2012 update, the airport was opening a restaurant.						

<b>Port of Camas-Washougal</b>	Project: Feasibility to assist in preliminary engineering , development agreement and SEPA for a 120-acre parcel.						
Awarded 5/17/2012	CERB Grant	Match		Total Project Cost			
	\$50,000	\$20,000		\$70,000			
Project Updated (9/1/2013)	Project completed March 2013. The planning project supported a construction project, updated on page 16.						

<b>Port of Chelan County</b>	Project: Feasibility study to determine the best use for the 32-acre former Cashmere Mill site.						
Awarded 11/15/2007	CERB Grant	Match		Total Project Cost			
	\$50,000	\$43,386		\$93,386			
Project Updated (8/1/2014)	Project completed September 2009. The port is currently cleaning up the site.						

<b>Port of Clarkston</b>	Project: Feasibility study/pre-development planning to evaluate the development of a new 90-acre industrial park in Asotin County.						
Awarded 5/17/2007	CERB Grant	Match		Total Project Cost			
	\$50,000	\$25,000		\$75,000			
Project Updated (8/1/2014)	Project completed November 2009. This feasibility study led to the construction project on page 32.						

<b>Port of Hoodport</b>	Project: Feasibility study to determine viable projects identified within the Port's master plan.						
Awarded 1/15/2009	CERB Grant	Match		Total Project Cost			
	\$33,750	\$16,875		\$50,625			
Project Updated (8/1/2014)	Project completed October 2009. The port installed a public restroom paid for with Port funds. Grand opening June 2013.						

<b>Port of Skamania</b>	Project: Port of Skamania District Wide Economic Impact Study						
Awarded 5/16/2013	CERB Grant	Match		Total Project Cost			
	\$50,000	\$25,000		\$75,000			
Project Updated (8/1/2014)	Project completed January 2015. This study resulted in a construction reported on page 25						

<b>Port of Skamania</b>	Project: Wood Biomass Utility Feasibility Study		
Awarded 5/16/2013	CERB Grant	Match	Total Project Cost
	\$30,000	\$8,000	\$38,000
Project Updated (8/1/2014)	Project completed May 2014. The study leveraged grants from USDA Rural Energy of America Program and W2E grants for additional studies, engineering and design.		

<b>Port of Whitman County</b>	Project: Feasibility study to examine scope and costs of expanding fiber from Pullman to Spokane.		
Awarded 7/17/2008	CERB Grant	Match	Total Project Cost
	\$25,000	\$73,839	\$98,839
Project Updated (8/1/2014)	Project completed August 2009. Since 2010 \$25.6 million has been invested in installing more than 170 miles of fiber in rural Whitman County.		

<b>Skokomish Tribe</b>	Project: Feasibility of a marina on the waterfront of Potlatch on Hood Canal, to support tourism.		
Awarded 1/17/2008	CERB Grant	Match	Total Project Cost
	\$50,000	\$25,024	\$75,024
Project Updated (8/1/2014)	Project completed July 2009. No further development.		

<b>Town of Twisp</b>	Project: Feasibility study to evaluate the use of approximately 6.5 acres of property.		
Awarded 3/20/2008	CERB Grant	Match	Total Project Cost
	\$50,000	\$20,000	\$70,000
Project Updated (10/1/2012)	Project completed June 2010. The town misplaced the file and is not able to update the project.		

<b>Tulalip Tribe</b>	Project: Feasibility study to determine if a dairy digester effluent can be re-conditioned to industry standards.		
Awarded 3/15/2012	CERB Grant	Match	Total Project Cost
	\$25,000	\$14,000	\$39,000
Project Updated (9/1/2014)	Project completed December 2012. The tribe and Qualco will be soon be deciding which of the processes to use, and move forward with the construction project.		

<b>Whatcom County</b>	Project: Site assessment to support the engineering and light manufacturing component of Whatcom County's Innovation Resource Center (IRC).		
Awarded 1/21/2010	CERB Grant	Match	Total Project Cost
	\$35,000	\$16,500	\$51,500
Project Updated (8/1/2014)	Project completed September 2010. The county is still pursuing funding options for construction costs.		

Development occurring as a result of the study:		Job Wages & Benefits					
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage	Employee		Dependent	
				Medical Benefits	Dental Benefits	Medical Benefits	Dental Benefits
Lego Bay	\$350,000	6	\$35,000	Yes	No	No	No

## Open Construction Projects - November 2014

Applicant	Approval Date	Project Description	CERB Loan	CERB Grant	Total CERB	Match
City of West Richland	1/20/2011	Purchase of land and infrastructure improvements.	\$829,766		\$829,766	\$184,393
Klickitat County	7/19/2007	Approximately 2,550 linear feet roadway, approximately 2,200 linear feet sanitary sewer, nearly 3,400 linear feet waterline for both domestic water service and fire protection to develop 17 lots.	\$500,000	\$500,000	\$1,000,000	\$500,000
Port of Clarkston	11/19/2009	Construction of roads, water and sewer lines for Phase I of a new industrial park on port property.	\$700,000	\$300,000	\$1,000,000	\$204,772
Port of Clarkston	11/21/2013	Telecommunication Fiber Building.	\$130,000	\$45,000	\$175,000	\$175,000
Port of Sunnyside	7/18/2013	Anaerobic Pretreatment System.	\$850,000	\$150,000	\$1,000,000	\$5,000,000
Port of Whitman County	5/20/2010	Construction of approximately 5,630 feet water and sewer line, and approximately 3,375 feet of road to serve the Pullman Industrial Park West.	\$1,000,000		\$1,000,000	\$2,030,000
Port of Willapa Harbor	7/19/2012	Expansion of Existing Port Building.	\$174,500	\$140,500	\$315,000	\$135,000
Spokane County	3/15/2012	Realign Hallet Road to straighten alignment and widen road for Caterpillar Logistics Center.	\$500,000	\$150,000	\$650,000	\$450,000

## Open Planning Projects - November 2014

Applicant	Approval Date	Project Title	CERB Grant
City of Olympia	7/19/2012	Creation of a Community Renewal Area	\$25,000
City of Pateros	07/17/2014	Starr Road Business/RV Park Feasibility Study	\$50,000
City of Tacoma	5/17/2012	EIS & Planning for the revitalization of North Downtown.	\$50,000
Port of Chelan County	3/20/2014	Medical Industry Cluster in Lake Chelan Valley	\$50,000
Port of Othello	3/20/2014	Bruce Area Feasibility Study	\$37,500
Port of Whitman County	5/15/2014	Pullman IPZ Commercialization Center	\$50,000

Total Project Cost	CERB Dollars Expended (8/1/2014)	Private Business/ Development Site	Estimated Private Jobs Created/ Retained	Estimated Private Investment	Comments
\$1,014,159	\$231,695	Shelby Super Cars	54	\$1,800,000	Project is slowly moving forward, as the business has had issues securing funding.
\$1,500,000	\$900,000	Columbia Gorge Regional Airport Industrial Park	84		Project is physically complete. The county is working with its contractor to get final approvals from the various regulatory authorities.
\$1,204,772	\$1,000,000	Phase I Industrial Park Development	55	\$ 59,901,754	Project is physically complete. The port is working to finalize the submission of the final report.
\$350,000	\$0	Turning Pointe Business Park	35	\$1,250,000	Project is on schedule and moving forward.
\$6,000,000	\$900,000	Darigold	162	\$22,000,000	Project is on schedule and moving forward.
\$3,030,000	\$181,904	Pullman West Industrial Park	83	\$600,000	Project commenced Summer 2014. Estimated project completion Fall 2014.
\$450,000	\$283,500	Scion Biomedical, Inc.	12	\$855,000	Project is on schedule and moving forward.
\$1,100,000	\$606,402	Caterpillar Logistics Services, LLC	150	\$46,500,000	Project is on schedule and moving forward.

Match	Total Project Cost	CERB Dollars Expended (8/1/2014)	Comments
\$100,000	\$125,000	\$22,500	The city is currently working on the study.
\$24,000	\$74,000	\$0	The city is currently working on the study.
\$25,000	\$75,000	\$2,793	The city is currently working on the study.
\$18,000	\$68,000	\$0	The port is currently working on the study.
\$12,500	\$50,000	\$16,500	The port is currently working on the study.
\$16,500	\$66,500	\$0	The port is currently working on the study.

# Micro, Community Revitalization, and Economic Development Grants

The 2012 Legislature appropriated \$12 million to CERB for two temporary grant programs targeted to help local governments, port districts, and innovation partnership zones. Over the summer of 2012, CERB conducted a two-phase application process, considering 100 applications requesting more than \$48.3 million in Community Revitalization and Economic Development grants.

In September 2012, CERB awarded a portion of the Community Revitalization grant funds in micro grants of less than \$20,000 each. Nine micro-grant projects totaling \$154,745 began construction in 2013.

Economic Development grants focused on projects that created private-sector jobs at competitive wages and leverage private investment. The maximum Economic Development grant award was \$1 million, with a minimum cash match of 10 percent of the total project cost required. Community Revitalization grants targeted projects that revitalized commercial districts by increasing economic activity for businesses and creating recreational opportunities for residents and visitors. The maximum Community Revitalization grant award was \$500,000, with a minimum cash match of 5 percent of the total project cost required.

In December 2012, CERB awarded 10 Community Revitalization grants for projects totaling \$3.9 million and eight Economic Development grants for projects totaling \$6.8 million. Construction began in March 2014.

# Town of Farmington - Micro Grant

In 2012, CERB awarded a \$14,000 micro grant to the Town of Farmington to rehabilitate a deteriorating outdoor basketball court adjacent to the downtown park. CERB Funds were matched with \$8,500 in local funds and donations.

This project started with a single mom coming to a Town Council meeting and asking the town to refurbish the existing outdoor basketball court. The council approved the idea and it became the mayor's job to make it happen.

The original court was built in the 1940s. At the time of the mom's plea, the town's insurance company had condemned the facility and made the town take the hoops down. In October 2012, a fund raising campaign started. This project turned into a community effort, including 1,500 volunteer hours expended on such tasks as preparing the old surface, landscaping and drainage, and fencing. The Town of Tekoa helped

*"Without the \$14,000 micro grant from CERB, this project would never have gotten off of the ground. Not only does Farmington have a first-class outdoor basketball court for both our children and adults, but our Town Park has been greatly enhanced by this addition. This improvement has also motivated townspeople to initiate additional park projects. The most significant of these has been a memorial rose garden adjacent to the court, complete with trellises and stone walls."*  
-Ron Dugan, Former Mayor

*"One of the marvelous things about living in a small rural town, like Farmington... is its unique and diverse people, that have the ability to plan, think, build and do! Thanks to Washington State funding, generous financial support from local business owners, donations from concerned citizens, bake sales and a 4-H car wash...the project grew exponentially."*  
-Katherine Barnes Pawson, Farmington Resident

Farmington find an asphalt supplier that came in \$5,000 lower than the other bids that the town had found. A local resident also opted to have his 300-foot driveway paved at the same time, which saved the town \$1,700.

In the end, the town got the \$45,000 facility for half the price.



Before



After

# City of Tacoma - Community Revitalization Grant

In 2012, CERB approved a \$500,000 grant to replace a deteriorating section of waterfront esplanade in order to leverage private developer funds. The project includes a multi-use path, lighting, benches, guardrails, and the relocation of parking and marina gates to remove pedestrian and bicycle obstructions. CERB funds were matched by \$1.824 million in local funds.

The Foss Esplanade is Tacoma's premier waterfront public access and recreation asset, a major pedestrian and bicycle connection that serves as a cornerstone of the downtown and waterfront redevelopment strategy.

The existing sections of the esplanade provide access to the Museum of Glass, several multi-story mixed-use buildings, businesses, and parks. With approximately 1/3 of the planned 1.5-mile multi-use esplanade completed to full standards, closing the gaps was a top priority.

*"This esplanade is a phenomenal public asset that provides public access to the City's shoreline and the waters of the Puget Sound - and its completion has been a high priority for the citizens of Tacoma. A safely lit public pathway that connects with the larger trail system throughout downtown and to the University of Washington Tacoma campus is an important component of the redevelopment of this area, adding vibrancy and livability to the downtown core of our beautiful City."*  
*-Loren Cohen, Board President, Tacoma Waterfront Association*

This grant will bridge a funding gap necessary to replace a sub-standard, deteriorated esplanade section with approximately 410 feet of new esplanade (350 feet on Site 11 and 60 feet onto Site 10). This section is highly strategic—it connects with an existing segment, and leverages the funds of a private developer interested in developing these sites. The city is committed to completing the entire Esplanade and will work to do so expediently.

The current sites 10 and 11 are a 14-foot wide deteriorated wood section, with an uneven and slippery surface and a step up at one end. The adjacent marina gate intersects the walkway, forcing pedestrians and bicyclists onto the parking area and into the vehicle pathway. The new esplanade will be a 20-foot wide, over-water, multi-use path with lighting, benches, guardrails, hanging baskets, and trash receptacles. The project will be ADA compliant, and will relocate parking and marina gates to remove the obstructions to pedestrian and bicyclists. The concrete surface will improve mobility, providing safer access.



Sites 10 & 11 Before and After

# Port of Moses Lake - Economic Development Grant

In 2012, CERB approved a \$1 million grant for the renovation and improvements of Hangar 1 and 6.3 acres of aircraft ramp to accommodate a modern aircraft maintenance, repair and overall (MRO) company: Aviation Technical Services (ATS). ATS, based in Everett, will expand its services to accommodate Tier 1 commercial air carriers. CERB funds were matched with \$5.6 million in local funds.

Hangar 1 was constructed in 1955 and needed significant improvements and renovations to meet modern MRO activity standards, including increased electrical power, aircraft power systems, modern energy efficient lighting and heat, and greater overhead clearances to accept modern aircraft. In addition, the aircraft ramp for parking heavy aircraft was 60 years old and significantly degraded; it required reconstruction. Its replacement would allow parking before and after hangar maintenance work as well as during other repair work not requiring the hangar. A major upgrade of the fire protection system was recently completed in the hangar.

Without these improvements ATS would have been forced to look outside of the state to other locations, such as Minnesota, Florida, and Georgia where there is existing modern hangar space that is being aggressively marketed.

*"We are extremely excited about this project and the employment and economic benefits this will bring to the community. I'd like to extend my thanks to CERB which has made it possible for the Port to partner in this valuable endeavor."*

*-Jeffery Bishop, Executive Director, Port of Moses Lake*

At the time of application, ATS had 1,218 employees (including those at the Everett location). ATS employment numbers will increase by 200 over five years. This project will leverage \$17.4 million in private investment.

## Also at the Port

Mitsubishi Aircraft Corporation and AeroTEC, a Seattle-based flight test engineering company and current Port of Moses Lake tenant, have announced their partnership in conducting flight testing for the new Mitsubishi Regional Jet 90s (MRJ 90s). Testing is scheduled to begin in fall of 2015 at the Grant County International Airport in Moses Lake.

AeroTEC will construct a new 65,000 square-foot, wide-body aircraft hangar on 3.75 acres of land leased from the port. The Port of Moses Lake, with the assistance of CERB funds, will provide the necessary infrastructure to accommodate AeroTEC's hangar investment.



New Hangar Site - Site Prep

The infrastructure project includes the relocation of existing ramp lighting, airfield road and access gate, and sewer and water lines. Overhead power lines will be buried and a new fire suppression lines will be constructed to connect the new hangar to the port's existing fire water reservoir. Connector pavement will be constructed to allow aircraft to move from the hangar to the airfield ramp.

## Micro Grants Update

<b>City of Asotin</b>	Project Title: Phase 4 Downtown Revitalization		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$19,500	\$271,509	\$291,009
Project Update (August 2014)	Project is on-going.		

<b>City of Blaine</b>	Project Title: Downtown Street Amenities		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$18,261	\$1,770,107	\$1,788,368
Project Update (August 2014)	Project completed May 2013.		

<b>City of Burien</b>	Project Title: Downtown Burien Bike Rake Project		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$10,000	\$6,800	\$16,800
Project Update (August 2014)	Project completed June 2013.		

<b>City of Kittitas</b>	Project Title: Gazebo Park Improvements		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$18,300	\$7,200	\$25,500
Project Update (August 2014)	Project is on-going.		

<b>City of Moses Lake</b>	Project Title: Heron Bluff Trail		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$19,999	\$374,027	\$394,026
Project Update (August 2014)	Project is on-going.		

<b>City of Othello</b>	Project Title: Main Street Lighting Project		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$19,500	\$610,500	\$630,000
Project Update (August 2014)	Project is on-going.		

<b>City of Wapato</b>	Project Title: Cornucopia: A Project to Feed Wapato		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$19,182	\$6,680	\$25,862
Project Update (August 2014)	Project is on-going.		

<b>Town of Cathlamet</b>	Project Title: Cathlamet Town Center Exterior Renovation		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$16,000	\$6,500	\$22,500
Project Update (August 2014)	Project is on-going.		

<b>Town of Farmington</b>	Project Title: Basketball Court Rehabilitation Project		
Awarded	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
9/20/2012	\$14,000	\$8,340	\$22,340
Project Update (August 2014)	Project completed August 2014.		

# Community Revitalization Grants Update

<b>City of College Place</b>	Project Title: College Ave/Rose Street (CARS) Reconstruction Project		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$400,000	\$11,225,389	\$11,625,389
Project Update (August 2014)	Project is on-going.		

<b>City of Ferndale</b>	Project Title: New Ferndale Library		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$500,000	\$4,921,000	\$5,421,000
Project Update (August 2014)	Project is on-going.		

<b>City of Port Angeles</b>	Project Title: Waterfront & Transportation Improvement Plan		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$500,000	\$5,439,384	\$5,939,384
Project Update (August 2014)	Two restaurants have chosen to locate to the area. One is renovating because of the waterfront development.		
Development occurring as a result of the project:			
<b>Business Name</b>	<b>Private Investment</b>	<b>Jobs Created &amp; Retained</b>	<b>Average Annual Wage</b>
Bar Hop	\$50,000	8	\$22,800
H2O Waterfront Bistro	\$250,000	23	\$22,880
Pacific Rim Hobby Shop	\$40,676	3	\$20,800

<b>City of Stevenson</b>	Project Title: Russell Street - Cascade Avenue Railroad Crossing Improvement		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$256,750	\$314,250	\$571,000
Project Update (August 2014)	Project is on-going.		

<b>City of Tacoma</b>	Project Title: Thea Foss Waterway Esplanade Expansion		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$500,000	\$1,824,000	\$2,324,000
Project Update (August 2014)	Project is on-going.		

<b>City of Uniontown</b>	Project Title: Uniontown Food Products Processing Center & Market		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$98,750	\$73,700	\$172,450
Project Update (August 2014)	Project is on-going.		

<b>City of Wenatchee</b>	Project Title: Downtown Revitalization Project		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$500,000	\$1,312,000	\$1,512,000
Project Update (August 2014)	Project is on-going.		

<b>Klickitat County</b>	Project Title: Downtown Revitalization Project		
Awarded 12/4/2012	<b>Grant</b>	<b>Match</b>	<b>Project Total</b>
	\$500,000	\$1,100,000	\$1,600,000
Project Update (August 2014)	Project is on-going.		

Port of Seattle	Project Title: Terminal 117 Cleanup & Restoration		
Awarded 12/4/2012	Grant \$398,000	Match \$45,705,800	Project Total \$46,103,800
Project Update (August 2014)	Project is on-going.		

Port of Willapa Harbor	Project Title: Tokeland Marina Redevelopment		
Awarded 12/4/2012	Grant \$500,000	Match \$1,045,500	Project Total \$1,545,500
Project Update (August 2014)	Project is on-going. Nelson Crab will relocate to this location upon completion.		

## Economic Development Grants Update

*Business name that is in bold is the original business from the application. All other businesses are ancillary businesses that have benefitted from the CERB investment.*

City of Arlington	Project Title: Prairie Creek Drainage Improvements		
Awarded 12/4/2012	Grant \$1,000,000	Match \$2,890,000	Project Total \$2,990,000
Project Update (August 2014)	Project is on-going.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
Acute Autoworks		3	
<b>AMT Aerospace</b>	<b>\$10,000,000</b>	<b>500</b>	<b>\$62,400</b>
Newel Corporation	\$80,000	5	
Microgreen Polymeers	\$10,000,000	80	
<i>TOTAL</i>	<b>\$20,080,000</b>	<b>588</b>	Cost per job: \$1,700

City of Quincy	Project Title: Industrial Water Reuse Utility Project		
Awarded 12/4/2012	Grant \$1,000,000	Match \$11,300,000	Project Total \$12,300,000
Project Update (August 2014)	Project is on-going.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
AMWAY/Access Business Group	\$31,800,000	30	\$40,000
Con Agra/Lamb Weston	\$20,000,000	450	\$40,000
Crunch Pak		300	
<b>Microsoft Corporation</b>	<b>\$2,000,000,000</b>	<b>202</b>	<b>\$66,560</b>
Quincy Foods/Columbia Colstor	\$23,000,000	237	\$37,713
<i>TOTAL</i>	<b>\$2,074,800,000</b>	<b>1,219</b>	Cost per job: \$820

Port of Chelan	Project Title: IB #3 Tenant Improvements		
Awarded 12/4/2012	Grant	Match	Project Total
	\$995,050	\$1,174,089	\$2,169,139
Project Update (August 2014)	Project is on-going.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
<b>Wenatchee Valley Medical Center</b>	<b>\$347,000</b>	<b>1,393</b>	<b>\$38,652</b>
<i>TOTAL</i>	\$347,000	1,393	Cost per job: \$714

Port of Grays Harbor	Project Title: Marine Terminal 4, Freight Corridor Improvements		
Awarded 12/4/2012	Grant	Match	Project Total
	\$1,000,000	\$2,000,000	\$3,000,000
Project Update (August 2014)	Project on-going		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
<b>The Pasha Group: Pasha Automotive Services</b>	<b>\$3,000,000</b>	<b>36</b>	<b>\$52,000</b>
<i>TOTAL</i>	\$3,000,000	36	Cost per job: \$27,777

Port of Moses Lake	Project Title: Renovation of Hangar 1		
Awarded 12/4/2012	Grant	Match	Project Total
	\$1,000,000	\$5,558,560	\$6,558,560
Project Update (August 2014)	Project completed December 2013.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
<b>Aviation Technical Services</b>	<b>\$2,142,922</b>	<b>41</b>	<b>\$56,982</b>
<i>TOTAL</i>	\$2,142,922	41	Cost per job: \$24,390

Port of Walla Walla	Project Title: Phase 2 Dodd Road Industrial Park Improvements		
Awarded 12/4/2012	Grant	Match	Project Total
	\$400,000	\$6,700,000	\$7,100,000
Project Update (August 2014)	Project is on-going.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
<b>Railex, LLC</b>	<b>\$19,000,000</b>	<b>141</b>	<b>\$33,280</b>
<i>TOTAL</i>	\$19,000,000	141	Cost per job: \$2,836

Stevens County	Project Title: Northern Stevens County Incentives for Economic Development		
Awarded 12/4/2012	Grant	Match	Project Total
	\$363,000	\$85,000	\$448,000
Project Update (August 2014)	Project is on-going.		
Development occurring as a result of the project:			
Business Name	Private Investment	Jobs Created & Retained	Average Annual Wage
<b>Albar Industrial Minerals, LTD</b>	<b>\$5,300,000</b>	<b>5</b>	<b>\$200,000</b>
<i>TOTAL</i>	\$5,300,000	5	Cost per job: \$72,600

*Business name that is in bold is the original business from the application. All other businesses are ancillary businesses that have benefitted from the CERB investment.*

## Export Assistance Program

The Export Assistance Program was created when the 2010 Supplemental Capital Budget (ESHB 2836, Section 1018) was enacted on May 4, 2010. With this legislation, the Washington Legislature entrusted CERB with the administration of this new program, providing \$3 million for “...grants and loans to local governments and public institutions of higher education for technical assistance and infrastructure to support growth of export of Washington state products and services.”

This program was a key part of the state’s commitment to the National Export Initiative, announced in June 2010 by Governor Gregoire.

Recipient	Project Title	Project Description	Grant Award Spent	# of Businesses Assisted (as of 8/31/14)
Port of Clarkston	Snake River Boat Builders Export Program	Providing hands-on technical and market training for a regional boat manufacturers’ collaborative, including European market outreach.	\$171,650	10
Highline Community College, Continuing Education, Community & Employment Services	Deploying a Sustainable Export Growth Strategy for Washington State	Providing outreach and education on the basics of exporting; advanced training for businesses, including developing an executable export plan; coaching and counseling for companies, including access to market research, partner matching and financing; and ongoing education and resources through a virtual resource center.	\$315,838	55
University of Washington, Center for Commercialization	Export Assistance for Medical Technologies	Providing technical assistance for new-to-export, medical technology start-up companies, including those in global health.	\$291,264	120
Washington State University, Small Business Development Center Network	Growing the Culture of Exporting – Reaching Potential Exporters and New to Export Businesses	Providing technical assistance through two new Export Readiness Centers. Centers will be staffed with Trade Specialists to serve the potential/new-to-export business community and the professional development needs of the SBDC network in order to create a “culture of exporting.”	\$1,369,962	644
Western Washington University, Center for Economic Vitality	Jump Start Washington Exports (JustWAEx)	Supporting the export of Washington state products and services through research and match making services, training initiatives and hands-on assistance for businesses.	\$664,726	Center closed 12/31/12. Clients referred to ESBDC and Commerce.
<b>Totals:</b>			<b>\$2,813,440</b>	<b>829 businesses</b>

# Port of Clarkston - Snake River Boat Builders



In 2010, CERB approved a \$100,000 (later increased to a total of \$171,650) grant to provide technical assistance to the Snake River Boat Builders (SRBB) Alliance. The program was to build upon a foundation that had been begun four years prior. The Snake River Boat Builders Alliance members were to receive “on-the-ground” or “hands-on” technical and marketing training and would do outreach to the European Union.

Outreach was defined as participation in trade shows and hosting in-bound trade missions. Part of the training involved “CE Mark” requirements to assist boat builders entering the European market.



Picture courtesy of JEDA Media

For every \$1 CERB invested in this export initiative, there has been a \$57.76 return on investment. And the return doesn’t stop here. Relationships have been built with parties in other parts of the world, and the demand for welded hull aluminum boats is not

likely to decrease.

*“Valley Vision, Inc. is . . . extremely pleased with the results of the Snake River Boat Builders manufacturing cluster efforts to develop European export markets for their products. The CERB funding has resulted not just in direct sales to Europe, but, also in developing the skill sets and business relationships necessary for creating sustainable future export markets for the welded aluminum boat industry cluster.”*

*-Doug Mattoon – Executive Director, Valley Vision*

## LOCATION QUOTIENTS AS AN OUTCOME MEASUREMENT

Washington State Employment Security Department’s regional economist, Ajsa Suljic, informs us that the location quotient in the area of impact has increased from an original (pre-investment) rate of 23.06 to 33.20. This means that employment in boat building presently is more than 33 times larger relative to overall employment here, than it is in the

nation. A growth from 2009 to 2013 of 10 LQ points at a time when non-boat building employment also increased tells an amazing success story.

Projected outcomes with EXPANDED resources

	2012	2013	2014	2015	2016
Annual export sales	1,000,000	1,700,000	2,650,000	4,250,000	6,750,000
Annual number of businesses to be assisted	5	5	5	6	6
Annual jobs created in FTEs	7	9	15	21	33

Actual outcomes thus far (with two years remaining to measure)

	2011	2012	2013	2014
Annual export sales	880,000	1,485,000	2,970,000	4,580,000
Annual number of businesses to be assisted	4	5	5	5
Annual jobs created in FTEs	4	19	10	15

<b>Grantee:</b>	Port of Clarkston	<b>Contract Number:</b>	S11-97103-002			
<b>Project Name:</b>	Snake River Boat Builders Export Program					
<b>Reporting Year (choose one):</b>	2013	<input type="checkbox"/>	2014	<input checked="" type="checkbox"/>	2015	<input type="checkbox"/>

**Annual export sales for businesses assisted by this project:**

	Contract Estimate	Reporting Period	Actual Export Sales
2013:	\$1,700,000	July 1, 2012 – June 30, 2013:	\$2,970,000
2014:	\$2,650,000	July 1, 2013 – June 30, 2014:	\$4,580,000
2015:	\$4,250,000	July 1, 2014 – June 30, 2015:	\$

**Businesses assisted resulting from this project:**

	Contract Estimate	Reporting Period	# of Businesses (please specify)
2013:	5 Businesses	July 1, 2012 – June 30, 2013:	5
2014:	5 Businesses (same)	July 1, 2013 – June 30, 2014:	5
2015:	6 Businesses (5 same, 1 new)	July 1, 2014 – June 30, 2015:	

**Annual jobs created in FTEs resulting from this project:**

	Contract Estimate	Reporting Period	# of NTE & NTM (please specify)
2013:	9 FTE	July 1, 2012 – June 30, 2013:	13 FTE
2014:	15 FTE	July 1, 2013 – June 30, 2014:	15 FTE
2015:	21 FTE	July 1, 2014 – June 30, 2015:	

<b>Grantee:</b>	Highline Community College	<b>Contract Number:</b>	S11-97103-003			
<b>Project Name:</b>	Deploying a Sustainable Export Growth Strategy for Washington State					
<b>Reporting Year (choose one):</b>	2013	<input type="checkbox"/>	2014	<input checked="" type="checkbox"/>	2015	<input type="checkbox"/>

**Annual export sales for businesses assisted by this project:**

	Contract Estimate	Reporting Period	Actual Export Sales
2013:	\$525,000	July 1, 2012 – June 30, 2013:	\$N/A
2014:	\$525,000	July 1, 2013 – June 30, 2014:	\$
2015:	\$525,000	July 1, 2014 – June 30, 2015:	\$

**Businesses new to export (NTE) and new to market (NTM) resulting from this project:**

	Contract Estimate	Reporting Period	# of NTE & NTM (please specify)
2013:	5 NTE 20 NTM	July 1, 2012 – June 30, 2013:	26 NTE + 8 NTM
2014:	5 NTE 20 NTM	July 1, 2013 – June 30, 2014:	14 NTE + 7 NTM
2015:	5 NTE 20 NTM	July 1, 2014 – June 30, 2015:	

<b>Grantee:</b>	University of Washington	<b>Contract Number:</b>	S11-97103-004			
<b>Project Name:</b>	Export Assistance for Medical Technology Companies					
<b>Reporting Year (choose one):</b>	2013	<input type="checkbox"/>	2014	<input checked="" type="checkbox"/>	2015	<input type="checkbox"/>

**Annual export sales for businesses assisted by this project:**

	Contract Estimate	Reporting Period	Actual Export Sales
2013:	\$1,305,000	July 1, 2012 – June 30, 2013:	Over \$6,000,000
2014:	\$1,522,500	July 1, 2013 – June 30, 2014:	\$
2015:	\$1,740,000	July 1, 2014 – June 30, 2015:	\$

**Businesses new to export (NTE) and new to market (NTM) resulting from this project:**

	Contract Estimate	Reporting Period	# of NTE & NTM (please specify)
2013:	27 NTE	July 1, 2012 – June 30, 2013:	38 NTE + 22 NTM
2014:	32 NTE	July 1, 2013 – June 30, 2014:	38 NTE + 22 NTM
2015:	37 NTE	July 1, 2014 – June 30, 2015:	

<b>Grantee:</b>	Washington State University/Small Business Development Center Network	<b>Contract Number:</b>	S11-97103-005			
<b>Project Name:</b>	Growing the Culture of Exporting					
<b>Reporting Year (choose one):</b>	2013	<input type="checkbox"/>	2014	<input checked="" type="checkbox"/>	2015	<input type="checkbox"/>

**Businesses new to export (NTE) and new to market (NTM) resulting from this project:**

	Contract Estimate	Reporting Period	# of NTE & NTM (please specify)
2013:	400 NTE	July 1, 2012 – June 30, 2013:	NTE-250 NTM-197 Total 444
2014:	450 NTE	July 1, 2013 – June 30, 2014:	NTE-142 NTM 58 Total 200
2015:	500 NTE	July 1, 2014 – June 30, 2015:	

<b>Grantee:</b>	<b>Western Washington University</b>	<b>Contract Number:</b>	<b>S11-97103-006</b>		
<b>Project Name:</b>	<b>Jump Start Washington Exports</b>				
<b>Reporting Year (choose one):</b>	2013 <input type="checkbox"/>	2014 <input checked="" type="checkbox"/>	2015 <input type="checkbox"/>		

**Annual *export* sales for businesses assisted by this project:**

	<b>Contract Estimate</b>	<b>Reporting Period</b>	<b>Actual Export Sales</b>
2013:	\$70,000,000	July 1, 2012 – June 30, 2013:	\$48,868,500
2014:	\$84,000,000	July 1, 2013 – June 30, 2014:	\$4,008,100
2015:	\$96,000,000	July 1, 2014 – June 30, 2015:	\$

**Businesses new to export (NTE) and new to market (NTM) resulting from this project:**

	<b>Contract Estimate</b>	<b>Reporting Period</b>	<b># of NTE &amp; NTM (please specify)</b>
2013:	470 NTE 180 NTM	July 1, 2012 – June 30, 2013:	Center closed as of 12/31/12. No new work conducted. Clients referred to WSBDC and Commerce for activity.
2014:	530 NTE 245 NTM	July 1, 2013 – June 30, 2014:	Center closed as of 12/31/12. No new work conducted. Clients referred to WSBDC and Commerce for activity.
2015:	580 NTE 295 NTM	July 1, 2014 – June 30, 2015:	Center closed as of 12/31/12. No new work conducted. Clients referred to WSBDC and Commerce for activity.



# INVESTING IN WASHINGTON'S ECONOMIC FUTURE



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